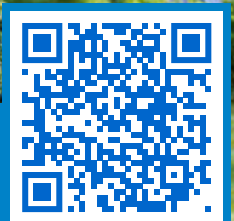


PORTLAND
Regional Chamber
of Commerce

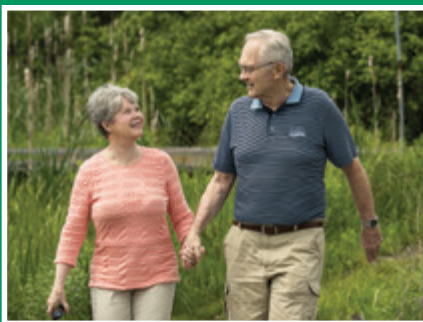
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YOUR PORTLAND REGIONAL CHAMBER



On behalf of the Portland Regional Chamber, I want to thank you, our loyal members, for being the most important element to our organization - an organization that is stronger thanks to the value our members bring. And it is our mission to return that value by serving the needs of the business community: By taking a stand on policy issues that are important to you through our advocacy efforts; By offering events and opportunities for you to make new connections and build meaningful relationships; And by providing you with the tools and visibility your business needs for growth and sustainability. 2019 was another fantastic year for our Chamber community, and on behalf of the entire team, we want to thank you for your investment in our organization, in yourselves, and in the Portland region at work. Together, we will continue to champion a balanced, thriving economy that promotes a vibrant and prosperous business community, through the next decade and beyond.

Quincy Hentzel

Quincy Hentzel

CEO, Portland Regional Chamber of Commerce

= THANK YOU! =

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COMMUNITY
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Above: (from left) Kristen Farnham, Danielle Conway, Mary Allen Lindemann, and Quincy Hentzel at Women of the Chamber hosted at the Custom House in Portland. Chamber staff photo.

Left: Quincy Hentzel, CEO, Portland Regional Chamber of Commerce, presents the keynote address at *Imagine Portland* in 2019. LAD Photography photo.



Quincy Hentzel
CEO



Tommy Johnson
Director of Membership
& Events



Joe Marro
Director of Advocacy



Corinne Mockler
Marketing Manager



Dan Santos
Membership Development
Manager



Andrea Chim
Communications &
Events Coordinator



Mladenka Stjepanovic
Executive Assistant



Gay Snook
Finance Manager

YOUR CHAMBER STAFF

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PortlandRegion.com

Stay connected with the Chamber:





ADVOCACY

The Portland Regional Chamber is an advocacy-focused organization, and businesses invest in the Chamber each year knowing that we are watching out for their best interests.

THE VOICE OF BUSINESS



The Chamber serves to educate, organize, and advocate. **We are a voice for businesses and employers when action is needed, and a resource for those seeking opportunities to get involved.** Through continuous surveying and member engagement, we work to stay current on the most critical economic issues facing the Region. We're a champion for businesses like yours.

Our advocacy committee engages in issues that could negatively impact the business community, and carefully crafts strategic positions on policy matters.

As a constant presence on the front lines representing the voice of Chamber members, our efforts ensure the Portland Region stays vibrant and prosperous for years to come.



The Chamber offers an Advocacy-focused newsletter for members who wish to stay informed on both our efforts and additional news from local and state government. Subscribe at www.portlandregion.com/advocacy.

Above (from top):
Portland City Hall, Portland, Maine.
Chamber staff photo.

Quincy Hentzel, Portland Regional Chamber of Commerce, moderates 2019 Legislative Forum at the Portland House of Music.
Chamber staff photo.

Senator Angus King speaks with Greater Portland business leaders.
Chamber staff photo.



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Chamber BlueOptions is our portfolio of small business health plans created just for Maine's state, regional and local chamber members. So if your business has 2 – 50 employees, this one's for you:



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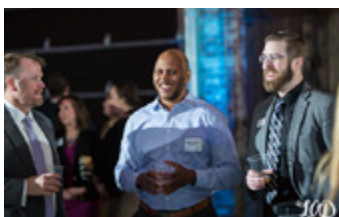
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CHAMBER SIGNATURE EVENTS

Hosting community events is a large part of what we do here at the Chamber. These events range from collaborative seminars (Growth Basics for Business) to networking events featuring speakers (Eggs & Issues, Kegs & Issues, Women of the Chamber) to our annual event and awards celebration (*Imagine Portland*). In other words, there is something for everyone!

IMAGINE PORTLAND
EGGS & ISSUES
KEGS & ISSUES
WOMEN OF THE CHAMBER
SEMINARS & EDUCATION
COMMUNITY PARTNERSHIP EVENTS



IMAGINE PORTLAND

ANNUAL EVENT & COMMUNITY CELEBRATION

Imagine Portland is our annual awards event and community celebration which honors visionary Chamber members – individuals and organizations alike – that have supported the Portland Region at work. **This is one of Portland's largest networking opportunities, and more unique events in the state.**

Held each January at Brick South at Thompson's Point, ***Imagine Portland* is a night of socializing and celebrating another vibrant year of regional growth and prosperity.** Awards are given to leaders who have exhibited trailblazing innovation, community solutions, and tireless advocacy for the business climate in the Portland Region.

2019 Winners included Deanna Sherman, CEO & President of Dead River Company; David Brennerman, Former Portland City Councilor and State Legislator; Charlie Eshbach, Founding President and General Manager of the Portland Sea Dogs; and Jeremy Urquhart, Edward Jones Financial Advisor.

For 2020, *Imagine Portland* will retain the popular elements of networking and celebration, with a re-envisioned awards presentation and event format.

**2020
IMAGINE
PORTLAND**

**Wednesday,
January 29,
2020**

4:30 - 7:30 PM

**Brick South
at Thompson's
Point**

Above: More than 800 people attended *Imagine Portland* in 2019.

Left (from top): 2019 *Imagine Portland* attendees.

Imagine Portland at Brick South at Thompson's Point.

Our sponsors are what make our events possible!

Quincy Hentzel, CEO, Portland Regional Chamber, presents keynote address in 2019.

Quincy Hentzel with 2019 award winners (from left) Deanna Sherman, David Brennerman, and Jeremy Urquhart.

LAD Photography photos.

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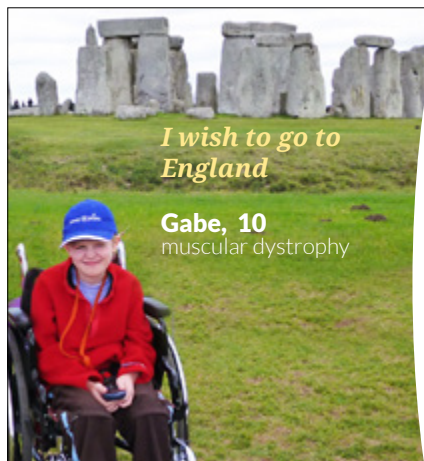
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=2019-20= SCHEDULE

September 13
October 10
November 13
December 11
January 8
February 12
March 11
April 8
May 13
June 10

Eggs & Issues is held
from 7 to 9 AM at
Portland's Holiday
Inn By the Bay

Eggs & Issues

Eggs & Issues is a monthly business forum bringing timely economic discussion to the region, presented by the Portland Community Chamber of Commerce.

Since its inception 35 years ago, **Eggs & Issues** has grown to become the largest breakfast networking and speaker series in Northern New England. Each event features speaker(s) with expertise on topics of economic importance to Maine's business owners, employees, and jobseekers alike.

Our **Tomorrow's Leaders and Entrepreneurs** program allows area high school and college students to attend Eggs & Issues. Our **Community Corner** program highlights a local nonprofit organization and the great work they do for the community.

For the 2019-20 season, Eggs & Issues will continue to provide high-value networking and educational opportunities for Portland's business community, with a focus on workforce development solutions.



From top:
Governor Janet Mills on stage at Eggs & Issues in June 2019.
Chamber staff photo.

Erik Gundersen, Director of the Maine Office of Marijuana Policy presents "What's Next for Legalized Marijuana in Maine" at

Eggs & Issues in December 2019.
Chamber staff photo.

Commissioner Heather Johnson of the Department of Economic and Community Development addresses the crowd at Eggs & Issues in September 2019.
Chamber staff photo.

Portland Community Chamber of Commerce, President, Jack Lufkin, makes opening remarks at Eggs & Issues.
Chamber staff photo.

Dr. Edison Liu, President and CEO, The Jackson Laboratory discusses the past, present,

and future plans of the Jackson Laboratory at Eggs & Issues in January 2019.
Chamber staff photo.

“WE ARE A LONG TIME SPONSOR OF EGGS & ISSUES BECAUSE IT PROVIDES A MUCH NEEDED COMMUNITY FORUM FOR THOUGHTFUL, TIMELY, AND INCLUSIVE DISCUSSIONS OF THE KEY ISSUES WE FACE AS A REGION AND AS A STATE.

—William B. Williamson,
State President-Maine,
Bank of America

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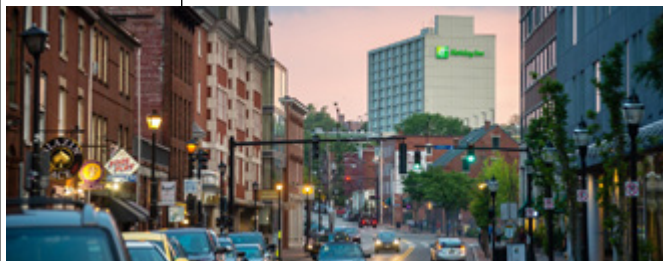
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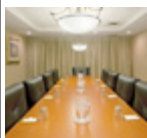
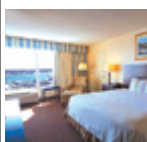
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KEGS & ISSUES

Established in 2017, Kegs & Issues is our Happy Hour counterpart to Eggs & Issues.

The networking opportunities are still there, but the presentations are brief and more informal. Instead of coffee and eggs, Kegs features pizza and some of the region's best breweries, wineries, and distilleries on tap.

Hosted quarterly at AURA, Portland's premier venue, **Kegs & Issues embodies the energy of Portland** and its growing craft beverage scene. As a bonus, a specialized "Hop Forward" newsletter is also available for Kegs attendees to stay informed on regional craft beverage news and events from Chamber members.

The 2019-20 season of Kegs & Issues will continue to highlight diverse voices, locally crafted beverages, and presentations geared toward regional innovation and community engagement.

Above: Over 1,000 people attended Kegs & Issues this past year.
Dorothy McCrum Photography photo.

=2019-20= SCHEDULE

September 19
December 18
March 19
June 17

“WHEN QUINCY APPROACHED US TO BE ONE OF THE FIRST SPONSORS OF KEGS & ISSUES, I IMMEDIATELY SAID YES WITHOUT HESITATION. THE INNOVATIVE CONCEPT OF BRINGING BUSINESS MEMBERS OF ALL AGES THROUGHOUT THE COMMUNITY TOGETHER IN A SOCIAL SETTING TO NETWORK AND LISTEN TO LOCAL ISSUES ALIGNS WITH OUR CULTURE AT CPORT WHERE WE THRIVE ON IDEAS THAT FOSTER FRESH, NEW THINKING. IT'S ALSO A BONUS THAT WE MEET TO DISCUSS THESE IMPORTANT TOPICS OVER A LOCALLY BREWED BEER. WE ARE PLEASED TO CONTINUE OUR PARTNERSHIP WITH THE PORTLAND CHAMBER OF COMMERCE AND ONCE AGAIN PROMOTE OUR SPONSORSHIP OF KEGS & ISSUES.”

—Gene Ardito, President & CEO,
cPort Credit Union



Sluggo the Sea Dog assists with sound check at Kegs & Issues with AURA staff members.
Chamber staff photo.



Jennifer Pahlka, Founder and Executive Director of Code for America, presents at Kegs & Issues in June 2019.
Dorothy McCrum Photography photo.



Portland Regional Chamber of Commerce hosts Kegs & Issues quarterly at AURA in Portland.
Dorothy McCrum Photography photo.



Tamara Risser and Rhonda Forrester of Sevee & Maher Engineers attend Kegs & Issues in June of 2019.
Dorothy McCrum Photography photo.

= Our Member Breweries, Distilleries and Wineries =



Maine Beer Company



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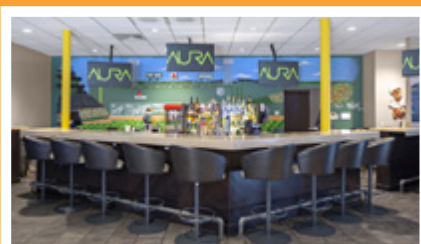
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WOMEN OF THE CHAMBER



I LOVE THE WOMEN OF THE CHAMBER EVENTS THE SPEAKERS ARE GREAT AND THE VENUES ARE GORGEOUS. I ALWAYS MEET AT LEAST ONE INSPIRING ENTREPRENEUR; I'VE RECONNECTED WITH FORMER COLLEAGUES WHO ARE ROCKING THEIR CAREERS; AND I OFTEN MEET NEWCOMERS TO PORTLAND WHO ARE BRINGING THEIR COMPANIES AND SKILLS TO OUR COMMUNITY. IT'S A FUN AND EASY WAY TO NETWORK WITH SMART AND MOTIVATED WOMEN.

— Amy Gallant,
AARP Maine



I LOVE THE FRIENDLY AND RELAXED ENVIRONMENT OF THE WOMEN OF THE CHAMBER. THEY ARE A WONDERFUL WAY TO MAKE NEW CONNECTIONS AND SPEND TIME WITH LONGTIME FRIENDS. MY FAVORITE PART IS INTRODUCING AWESOME WOMEN TO EACH OTHER WHO SHARE SIMILAR BUSINESS OR PERSONAL INTERESTS.

— Joan Cohen,
University of
Southern Maine

Women of the Chamber is a female-focused opportunity for attendees to build relationships through connection, education, and professional development. Women of the Chamber has grown to be one of our most loyally followed, and enthusiastically attended events. Each event is held at a fabulous new location and typically includes one or more of the following elements:

Cocktails & Connections - A strictly social networking event to meet new people and build meaningful relationships.

Secrets of Success - An educational presentation featuring notable guest speaker(s) or a panel discussion.

Women Helping Women - A partnered event featuring a local nonprofit organization.

For the 2019-20 season, the Portland Regional Chamber plans to host five installments of the Women of the Chamber series, with compelling speakers covering diverse and timely topics for professional women in any stage of their careers.

=2019-20=
SCHEDULE

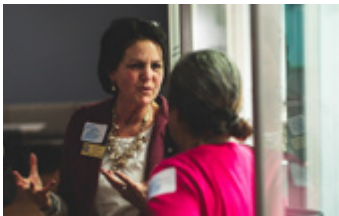
October 17
January 14
February 27
April 16
May 21



Top: Guest speaker, Elizabeth Peavey, shares communication techniques at Women of the Chamber in October 2019. *Chamber staff photo.*

At right and opposite: Over 300 people attended Women of the Chamber this past year. *Lindsay Heald Photography photo.*

Opposite, right: Elizabeth Peavey, guest speaker, and Quincy Hentzel, Portland Regional Chamber of Commerce CEO, at Women of the Chamber hosted at Rigby Yard in Portland. *Chamber staff photo.*



= THANK YOU! =

Women of the Chamber is made possible by the generous and continuous support of our sponsors and partners:

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CHAMBER HACKS

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GROWTH BASICS FOR BUSINESS SEMINARS



As part of the Chamber's ongoing mission to support and add value to our members, we offer educational and speaking opportunities focused on professional growth and business development.

The Eaton Peabody Growth Basics for Business Seminar Series provides a forum to **gain useful, do-it-yourself workplace solutions and insightful, actionable tips.**

Growth Basics also affords members the opportunity to showcase their presentation topics to a wider audience of potential customers and partners.

Past topics have included "The Five Behaviors of a Cohesive Team" and "Workplace Impacts of Marijuana Legalization." **The 2019-20 season has already kicked off with "How to Be a Thought Leader and Grow Your Business Online" and "What's Mine Is Mine, What's Yours Is Yours: Intellectual Property in the 21st Century."**

Above: Over 200 people attended Eaton Peabody Growth Basics for Business Seminars in 2019. *Chamber staff photo.*

Left: Graphic recording of Eaton Peabody Growth Basics for Business Seminar with Rich Brooks of flyte new media by Julia Durgée. *Image courtesy of Julia Durgée.*

=2019-20= SCHEDULE

September 10
October 22
November 19
December 17
January 14
February 18
March 17
April 21
May 19
June 16

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BUSINESS AFTER HOURS

= (FORMERLY "BUSINESS AFTER 5") =



The monthly Business After Hours events give members and non-members alike the opportunity to network in the different communities that contribute to the Region. Hosted by one of our Community Chambers, these events feature food & drinks, door prizes, and the opportunity to mingle with old and new connections.



Members can participate as a co-host, sponsor, and/or event venue, giving attendees an insight into their organization. Interested members are encouraged to contact the Chamber to get involved with Business After Hours.



= THANK YOU! =

Business After Hours is made possible by the generous and continuous support of our sponsors and partners:

Spectrum
REACH

For a complete list of Business After Hours sponsors, visit PortlandRegion.com/BAH



Top: Business After Hours (BAH) held at Moody's Collision Center in Scarborough.

Chamber staff photo.

Left (from top): Tommy Johnson, Portland Regional Chamber of Commerce, and friends at BAH in Falmouth.

Photo courtesy of REMAX Shoreline.

Tommy Johnson assists Infinity Federal Credit Union staff with BAH raffle items.

Chamber staff photo.

Business After Hours at Thornton Academy in Saco, ME.

Chamber staff photo.

Corinne Mockler, Portland Regional Chamber of Commerce, and Charlie Albert of Westbrook connect at Dana Warp Mill BAH.

Chamber staff photo.

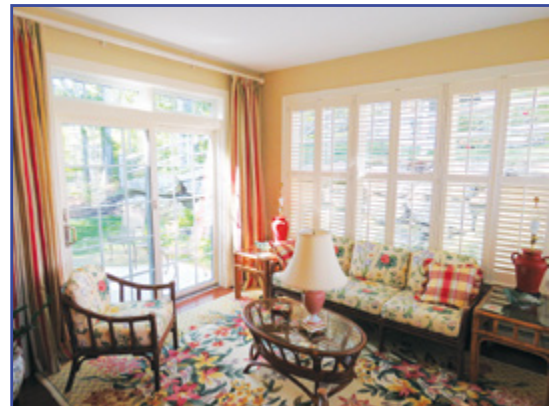
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COMMUNITY PARTNERSHIP EVENTS



Members seeking more exposure and recognition as industry thought leaders can sponsor a Community Partnership Event, where they present on an educational and timely topic of their choice. Chamber staff will assist with securing a venue and with marketing these events to reach a curated, engaged audience through our various digital channels. Members who host Community Partnership Events are seen as collaborators aligned with the Chamber's mission. **Interested members are encouraged to contact the Chamber to learn more about sponsoring a Community Partnership Event.**

CHAMBER HACKS

DID YOU KNOW...

Members get FREE access to our conference rooms?

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Opposite, top: (left to right) Julia Trujillo Luengo, Portland Office of Economic Opportunity; Quincy Hentzel, Portland Regional Chamber of Commerce; Judy Katzel, Catholic Charities of Maine and Tarlan Ahmadov, Catholic Charities of Maine host the inaugural Maine's Untapped Talent: Our Immigrant Workforce Summit. *Steve Bridges Photography.*

Opposite, bottom: Steve Mills, Maine Beer Company, discusses corporate social responsibility at *People's United Bank's Corporate Social Responsibility Businesses Panel* in May 2019. *Chamber staff photo.*

Above (from top): Portland Regional Chamber of Commerce, Institute for Family Owned Businesses, and Flowfold award Maine Women's Fund a \$500 check. *Chamber staff photo.*

James Morin, Flowfold, presents a transformation growth idea at the annual SPARK competition. *Chamber staff photo.*

Margo Walsh, Maineworks, presents a transformational growth idea on behalf of Maine Recovery Fund at the annual SPARK competition. *Chamber staff photo.*



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The University of Southern Maine's (USM's) partnership with Portland-area employers provides unique opportunities for our students, while at the same time fueling our regional economy.

USM students benefit from internships and hands-on authentic experiences that prepare them for careers. Employers of every size and every kind benefit from USM's professional development offerings, research assistance, and a pipeline for their next generation of employees and leaders.

It's a partnership that works for everyone. And it's getting stronger every day.

For information connecting your workplace with the University of Southern Maine, contact our Career and Employment Hub at usmcareers@maine.edu or 207-228-8505

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MEMBER BENEFITS

As a member of the Portland Regional Chamber, you have access to valuable benefits. Whether your goal is to increase visibility, grow your customer base, or connect with other local organizations, we provide tangible business tools and educational opportunities to add value to your investment and grow your organization.

Through our ever-expanding membership benefits, we aim to ensure that your partnership with the Chamber is not only mutually beneficial, but long-lasting too.

= LINQ =

LEARN:

Learn about people and professions in multiple industries.

INTEGRATE:

Integrate resources and relationships to target substantive growth.

NETWORK:

Network to gain trusted partners across industries.

QUALIFY:

Qualify leads and referrals for optimal outcomes.

LINQ

One of the biggest challenges that businesses face is how to find - and retain - profitable customers. **To address this need, the Portland Regional Chamber developed LINQ, weekly and biweekly networking groups for members to expand their professional connections and grow their businesses.**

The goal is to help members expand their businesses by developing meaningful relationships and sharing opportunities for new business with other vetted professionals. There is one "seat" per

business type in each LINQ group in order to foster collaboration rather than competition among group members. These 90-minute meetings are held in either the Chamber's downtown Portland office or at an off-site location determined by the group. Every LINQ meeting includes introductions and referrals, as well as the opportunity to present and meet other members one-on-one outside of the regularly scheduled meeting. **Please visit PortlandRegion.com/linq to learn more and to inquire about joining a LINQ group.**

“LIKE MANY BUSINESS OWNERS, I DO A LOT OF NETWORKING. LINQ PROVIDES OPPORTUNITIES I HAVEN'T FOUND IN OTHER ARENAS. THE UNIQUE FORMAT PUTS THE FOCUS ON BUILDING RELATIONSHIPS AND SUPPORTING THE COMMUNITY. IT'S A COMBINATION OF MANY THINGS BUT CLEARLY FILLS AN UNMET NEED IN THE LOCAL BUSINESS COMMUNITY. SINCE INCEPTION, WE HAVE SEEN LINQ OPEN DOORS TO NEW BUSINESS, FOSTER STRONG RELATIONSHIPS, CREATE EMPLOYMENT OPPORTUNITIES, AND DELIVER MEASURABLE GROWTH. FOR SMALLER BUSINESSES, LINQ PUTS REAL VALUE IN A CHAMBER MEMBERSHIP.

—Paula Mahony, President,
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CHAMBER HACKS

(MEMBER ORIENTATION & FAQ)

Based on the questions most frequently asked by our members, Chamber Hacks was developed to help organizations and individuals navigate their Chamber memberships and learn how to best maximize their investment.

Chamber Hacks provides walkthroughs on ways to “hack” your Chamber membership: *How do I add my event to the Chamber website and weekly newsletter? In what ways can I get involved with the Chamber as a volunteer? How can I reserve the Chamber boardroom? What is the full list of benefits that I can receive?*

Members will be able to find the answers to these questions and more on a forthcoming Chamber Hacks section of our website. In-person events led by the Chamber are also held periodically throughout the year from at various locations.

While the event is geared towards new members, it's recommended – and encouraged – that longtime members also participate, as a refresher. For larger organizations with 25+ employees, Chamber Hacks can come to your location. Chamber Hacks events are **a good opportunity to not only learn how to take full advantage of your Chamber membership**, but to meet fellow Chamber members as well.





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MARKETING

The Chamber is the premier organization to help you build your professional network, in person and online. We utilize our various marketing channels to increase visibility for our members and connect them to each other through a variety of events and opportunities. Marketing through the Chamber provides inclusion in our online member directory and events calendar, social media pages, in our weekly and monthly eNewsletters, in our downtown Portland office location and in our Annual Offerings Guide.

Additional opportunities exist for members at our various events - either as a sponsor, presenter, host, vendor, or highlighted organization. Members also receive free or discounted tickets to our events.

Customized marketing is available. Please contact the Chamber to personalize a package.

SPECIAL MARKETING OPPORTUNITIES

SMALL BUSINESS SATURDAYS + INSTAGRAM TAKEOVER

Small Business Saturdays + Instagram Takeover will introduce our small business members (fewer than 50 employees) in an end-of-week post on the Chamber's social media along with the opportunity to **"takeover"** the Chamber's Instagram account over the weekend to tell their OWN story.

= TRUE-BLUE TUESDAYS =

True-Blue Tuesdays are an opportunity for our loyal, longtime members (5 years or more) to be the featured organization (for-profit or non-profit) in a weekly social media post on the Chamber's Facebook, Instagram, LinkedIn, and/or Twitter.

Submit your information at www.portlandregion.com/marketing-opportunities for a chance to be featured in an upcoming **Small Business Saturdays + Instagram Takeover** or **True-Blue Tuesday** post.

**Submissions do not guarantee a spot.*

ADDITIONAL BENEFITS



Additional member benefits include inclusion in our online directory, advocacy representation by the Chamber, member-to-member deals, use of the Chamber's board & meeting rooms in downtown Portland, access to our mailing list, events and programs geared toward networking and professional development, and volunteer opportunities with our boards, committees, and advocacy efforts.





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TI at a glance

We engineer, manufacture, test and sell analog and embedded semiconductor chips. Our customers, companies in every market, continue to add more electronics to make their products smarter, safer, more connected and energy efficient.

Operating



80,000+ products for ~100,000 customers



14 manufacturing sites worldwide, tens of billions of chips produced each year

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Revenue in 2018



\$10.80 Analog
\$3.55 Embedded
\$1.43 Other
(in billions of dollars)

Capital expenditures: \$1.13 billion
R&D: \$1.56 billion

Automotive and Industrial comprised 56% of TI's 2018 revenue



Industrial: 36%
Automotive: 20%
Personal Electronics: 23%
Communications equipment: 11%
Enterprise systems: 7%
Other: 3%

A history of innovation



TI is the first semiconductor company to earn certification from the U.S. Green Building Council.



TI has won two Emmy® Awards for DLP® technology.



TI's Jack Kilby invented the integrated circuit in 1958.



In 2018, TI gave \$7.6M in STEM education grants to 8,000 educators and 192,000 students in the U.S., 97% of which are underrepresented.

Corporate information:

The company's headquarters is located at 12500 TI Boulevard, Dallas, Texas 75243.

Rich Templeton serves as TI's chairman, president and chief executive officer.

The company is publicly traded (NASDAQ: TXN).

September 2019



Approximately 30K employees worldwide

12K in the Americas
16K in Asia-Pacific
2K in Europe

OUR COMMUNITY CHAMBERS



FALMOUTH / CUMBERLAND

PORTLAND COMMUNITY

PROPEL

SCARBOROUGH

SOUTH PORTLAND / CAPE ELIZABETH

WESTBROOK / GORHAM

SIX REGIONAL COMMUNITIES

The Portland Regional Chamber of Commerce (PRCC) is a collaboration of five community chambers in and around the Portland region, plus PROPEL, our young professionals' group. Together, these chambers serve more than 1,250+ businesses and approximately 68,000 employees.

Each Community Chamber board is comprised of dozens of volunteers who work in the communities they represent. Each board elects its own officers and sends representatives to serve on the Regional Governing Board.

With assistance from the Portland Regional Chamber staff, these community chambers host events – like Business After Hours (see page 20) – advocate on the behalf of members, provide educational opportunities and provide community service to the towns and cities they represent.

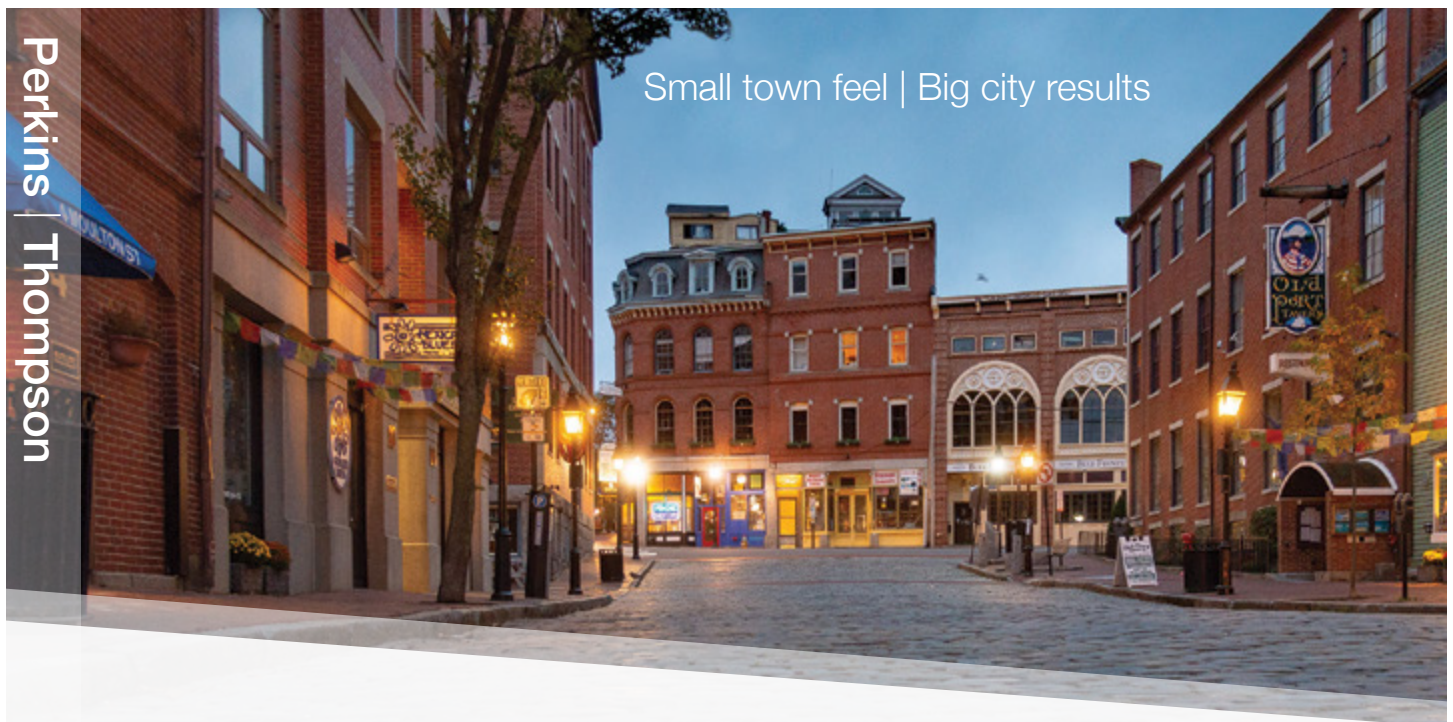


Opposite: The band Wavelength performs at PROPEL's annual Ignition Awards in 2019.
Radiance by Design Photography photo.

Right (from top): Guests attend a Business After Hours event in Falmouth.
Photo courtesy of REMAX Shoreline.

Attendees enjoy drinks, food, and networking at PROPEL's 2019 Ignition Awards Ceremony in Portland.
Chamber staff photo.

A view of Casco Bay and Portland from South Portland.
Photo courtesy of Visit Portland.



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FALMOUTH CUMBERLAND



COMMUNITY CHAMBER OF COMMERCE
In Partnership with the Portland Regional Chamber of Commerce

The Falmouth/Cumberland Community Chamber of Commerce helps savvy professionals network, connect, and partner with the two communities. They strive to create an environment where individuals can start and grow successful businesses, as well as embrace the culture of both Cumberland and Falmouth.

To that end, the Falmouth/Cumberland Community Chamber of Commerce hosts events such as **the annual scholarship drive for Falmouth and Greely High Schools, Very Merry Falmouth, Shop Falmouth, as well as multiple joint networking Business After Hours events.**

As Falmouth and Cumberland continue to grow, the Community Chamber seeks to provide high-value networking opportunities.

Stay up-to-date with the Falmouth/Cumberland Community Chamber on Facebook:

www.facebook.com/FalmouthCumberlandChamber

From top:
Falmouth Community Chamber of Commerce welcomes new member, REMAX Shoreline, to the Chamber at their grand opening ribbon cutting ceremony.
Photo courtesy of REMAX Shoreline.

The Mainely Pet Foundation ribbon cutting in Falmouth.
Chamber staff photo.

Town Landing Market in Falmouth.
Photo courtesy of Visit Portland.

**FALMOUTH/CUMBERLAND
COMMUNITY CHAMBER OF COMMERCE
BOARD OF DIRECTORS**

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Mr. Handyman

Jill Braun
Jill Braun State Farm Insurance Agency

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Gorham Savings Bank

Tamera Vogel
OceanView at Falmouth

Jessie Adkins
Land Conservation Assistance Network

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Ruth Martin
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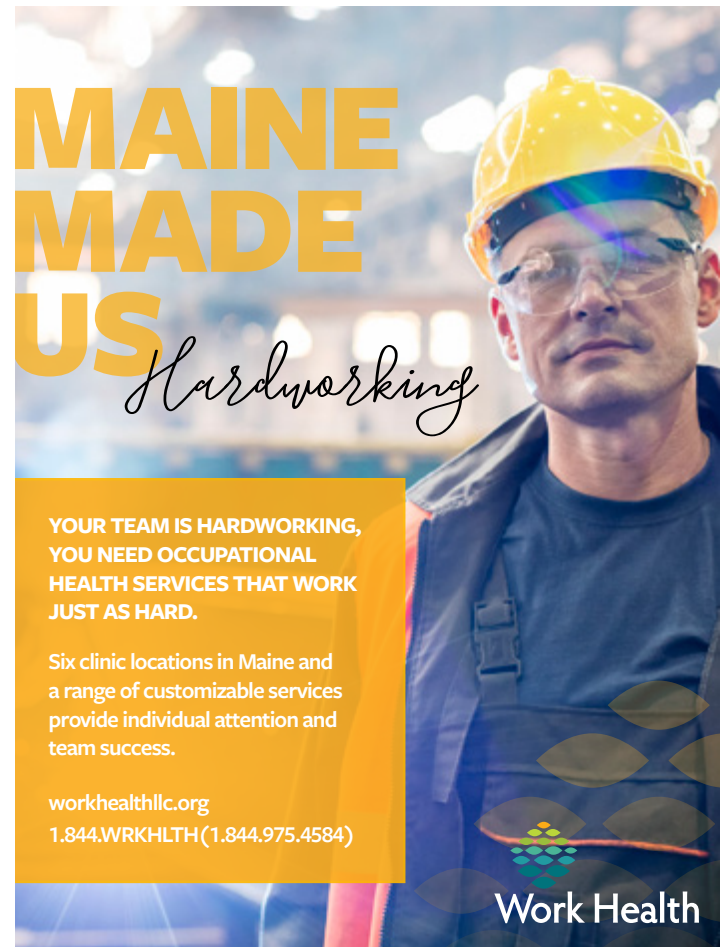
Andy Mishkin
Centerpoint Martial Arts

Michael Hurley
Falmouth Family Chiropractic

Rachel Reed
RE/MAX Shoreline

Amy Leonard
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PORTLAND

COMMUNITY CHAMBER OF COMMERCE
In Partnership with the Portland Regional Chamber of Commerce



Whether it's advocating on behalf of its members, educating the public, or hosting its popular Eggs and Issues events (see page 12), the Portland Community Chamber of Commerce helps to set the tone for the Region.

In addition to networking events, the Portland Community Chamber also hosts several "Lunch and Learn" events throughout the year that are focused on pressing issues facing both the city and the greater Portland Region.

The Portland Community Chamber also stays heavily engaged with city hall: they are active with advocacy efforts and work to keep members informed about the issues that matter to city businesses. The Portland Community Chamber works hard to ensure that Portland has a healthy and vibrant business community and economy.



Above: Rich Gotham, President, Boston Celtics on stage with Make A Wish Maine at Eggs & Issues.

Chamber Staff photo.

Left (from top): Maine Red Claws game at the Portland Expo Building in Portland, Maine.

Photo courtesy of Visit Portland.

Kegs & Issues attendees at AURA in Portland.

Dorothy McCrum Photography photo.

Quincy Hentzel, Portland Regional Chamber of Commerce, addresses the crowd at a City of Portland's Portland Opportunity Crew press conference.
Chamber staff photo.

PORTLAND
COMMUNITY CHAMBER OF COMMERCE
BOARD OF DIRECTORS

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Greg Devito
Allagash Brewing

Liz Cotter Schlax
United Way of Greater Portland

Bill Becker
Corporate Finance Associates

Tyler Hobbs
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Peter DelGreco
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In Partnership with the Portland Regional Chamber of Commerce



PROPEL is changing the rules for young people in Maine by helping them connect both on and offline.

PROPEL's Mission is to make Maine a place where young professionals and businesses can thrive. **In partnership with the Portland Regional Chamber of Commerce, PROPEL strives to enrich Maine's economy by developing an environment and culture where young professionals can thrive in Maine's growing business community.** Tailored programming, strategic partners, and an expansive network defines PROPEL.

Stay up-to-date with PROPEL by signing up for their email list at www.portlandregion.com/propel and following on Facebook at: www.facebook.com/PROPELPortland



Above: Audience at PROPEL's 2019 Ignition Awards ceremony. Radiance by Design Photography photo.

Left (from top): Young professionals from across the region attended PROPEL's Ignition Awards ceremony in 2019. Radiance by Design Photography photo.

PROPEL President, Jillian Kanter, hands Ignition Award recipient ukulele trophy. Radiance by Design Photography photo.

Ignition Awards attendees enjoy the rooftop deck at Dimillo's On the Water. Radiance by Design Photography photo.

PROPEL **LEADERSHIP**

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Verrill Dana, LLP

Josh Precourt

Bangor Savings Bank

Kirsty Beauchesne

Sinclair Broadcasting

Allie Floyd

Evergreen Credit Union

Sadie Poulin

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Jordan Rowe

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Nellie Honan

Janney Montgomery Scott

Lance Taylor

WEX

Tricia Hasson

WEX

Matthew Opuda

The Midnight Corporation

Ian Tovell

Nike

Eric Collins

Furman Gregory Deptula

Jason Gentry

MaineOxy

Lorne Basile

Embrace Home Loans

Lena Minervino

Long Beach Marina

Tim Pinsonneault

Wayfair

Kelsey Munksgaard

SCORE Maine

Rebecca Mills

WEX

Topher Stephenson

Atlantic National Trust

PROPEL

Developing opportunities for
young professionals to thrive in
the regional business community
through:

NETWORKING

Quickly building high-quality
business and social networks,
which fosters the establishment of
strong local roots.

DEVELOPMENT

Creating opportunities for
peer-to-peer feedback, hands-on
learning, community engagement,
and direct connections to local
businesses leaders.

LIVING

Helping young professionals
experience Maine as the ideal
location to enjoy a satisfying work-
life balance.



SCARBOROUGH

COMMUNITY CHAMBER OF COMMERCE
In Partnership with the Portland Regional Chamber of Commerce

As the gateway to the Greater Portland Region, Scarborough encapsulates much of what makes the Region so special - bountiful business opportunities, unmatched scenery, and a vibrant community.

The Scarborough Community Chamber works closely with the town, and other organizations to promote its member businesses, and provide value to its community.

For more than 35 years, the Scarborough Chamber has sought to create a better town to live and work by providing opportunities for its members to connect with the local community. The Scarborough Chamber has worked to create a series of local summer concerts, networking events, and economic development initiatives for its members.

Each summer, the Scarborough Chamber provides free summer concerts for all to enjoy in the park. Bands include popular local acts such as the Bob Charest Band, Motor Booty Affair, Don Campbell Band, Larry Williams Band, Studio Two and the Something Stupid Band.

Stay up-to-date with the Scarborough Community Chamber on Facebook:
www.facebook.com/ScarboroughChamber

Above: Portland Regional Chamber staff and Scarborough board members welcome new member, Anytime Fitness in Scarborough, to the chamber at their ribbon cutting ceremony. Chamber staff photo.

SCARBOROUGH
COMMUNITY CHAMBER OF COMMERCE
BOARD OF DIRECTORS

Dennis Meehan, President
Portland Sea Dogs

Tonya Beckwith
University Credit Union

Judy Knapp
Hannaford

Art Dillon
Haven's Candies

Annalee Rosenblatt
Annalee Ziman Rosenblatt

Dorna Girardin
Town & Country Federal Credit Union

Michelle Raber
Michelle Raber State Farm

Dr. Victor St. John
Mend Health & Wellness of Maine

Leroy Crockett
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Vicki Bessette
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Karen Martin
SEDCO

Brooke Hockney
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Kim Fowler
North Star Realty

Laurie Warchol
Biddeford Savings

Matt Paradis
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Rick Snow
Maine Indoor Carting

Scott McDonald
Modern Woodman Fraternal Financial

Nancy Crowell
Scarborough Public Library

Tom Hall
Town of Scarborough



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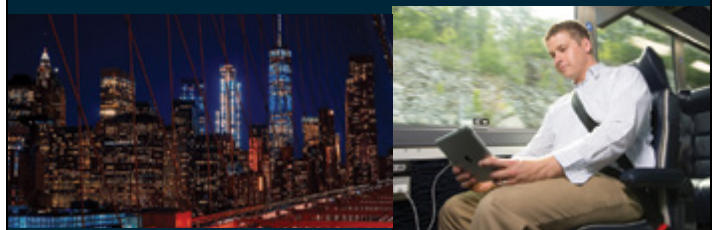
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SOUTH PORTLAND CAPE ELIZABETH



COMMUNITY CHAMBER OF COMMERCE

In Partnership with the Portland Regional Chamber of Commerce

Fort Williams Park, Knightville, Lygonia: **Welcome to the Chamber by the sea!**

As South Portland and Cape Elizabeth have seen advanced development in recent years, the South Portland/Cape Elizabeth Community Chamber of Commerce has helped promote growth and prosperity for the Region through networking, advocacy and education.

The South Portland/Cape Elizabeth Community Chamber seeks to bring local business professionals and community members together through a variety of events held throughout the year, including, among others, Holiday Fest, Movies in the Park, and Business After 5. Through these events the South Portland/Cape Elizabeth Community Chamber of Commerce strives to create an environment where members have the opportunity to engage, network, and grow their businesses.

Stay up-to-date with the South Portland/Cape Elizabeth Community Chamber on Facebook: **www.facebook.com/SPCECC**

From top: Portland Head Light, Fort Williams Park, Cape Elizabeth. *Photo courtesy of Visit Portland.*

Fox Family Dental ribbon cutting in South Portland. *Chamber staff photo.*

AFC Urgent Care grand opening and ribbon cutting celebration in South Portland. *Chamber staff photo.*

SOUTH PORTLAND / CAPE ELIZABETH COMMUNITY CHAMBER OF COMMERCE BOARD OF DIRECTORS

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Gorrill Palmer Civil Engineering

Nicole Amero
Portland Pipe Line

Jane Eberle
City of South Portland

Amy Mullen
Southern Maine Community College

Angie Helton
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Alice Goodwin
Evergreen Credit Union

Maggie Durie
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Laurie Inness
Inn by the Sea

Andrew Koocher
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Ed Gilman
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COMMUNITY CHAMBER OF COMMERCE

In Partnership with the Portland Regional Chamber of Commerce

As the towns of Westbrook and Gorham continue to grow and attract new businesses, the Westbrook/Gorham Community Chamber of Commerce helps promote its members and champion growth in the two communities.

The Westbrook/Gorham Chamber works closely with the towns of Westbrook and Gorham, local businesses and non-profit organizations to create networking opportunities to support the growing business community.

The Westbrook/Gorham Chamber also puts on Westbrook Together Days each year that bring people together and help create engagement between Chamber members and the members of the community. And it's a fun family outing!

Westbrook Together Days is one of the Region's longest-running, and best-attended events, with more than 20,000 people turning out each year for the event. To learn more about the event and to join the fun, visit the Westbrook Together Days Facebook page:

Stay up-to-date with the Westbrook/Gorham Community Chamber on Facebook: www.facebook.com/WestbrookGorhamCC and with Westbrook Together Days at: www.facebook.com/westbrooktogetherdays

Above: Portland Regional Chamber staff and Westbrook/Gorham board members welcome Big Brothers Big Sisters to Westbrook at their ribbon cutting ceremony. Chamber staff photo.

**WESTBROOK / GORHAM
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